



CDMHA Board Meeting Report: 7 November 2022

Present: Traciann Fisher, Roger Long, Beth Wise, Mark Harrop, Jeff MacDonald, Krystyna Lazar, John Kichinko, Michael Kichinko, Kelli Riley, Mark Annett, Arli Harrison,

Regrets: Don Sauve, Leanne Tinebra, Nicole Sansom, Lisa Turner

Absent: Ashley Stoneman,

Late:

Left Early:

Members:

Meeting Called to Order: 6:30 pm

Meeting Chair & Time Keeper: Traciann Fisher, President

Agenda & Meeting Minutes: Secretary

- **Motion** to accept November 2022 meeting agenda by; Kelli Riley
Seconded by; Mark Harrop
- Motion Carried.
- **Motion** to accept October 2022 meeting minutes by;
Seconded by; : Motion Carried.
Errors and Omission:

Reports:

Ice Scheduler's Report – John:

- Practice schedule on website currently updated to December 23
- Completed U9 schedule for Haldimand LL
- Game schedules added to the website for U8,U9,U11,U13, U15 & U18
- Head Coaches of multiple teams – discussion – cannot accommodate requests to make changes if there is a conflict – the assistant coach can run practices if need be
- U8 half ice games – discussion – no referees and the clock on the Clark side can be set to 20 min half and to buzz every 2 minutes – a cheat sheet will be given to the convenor and posted in the box
- Referee scheduling update – there hasn't been any issues at this point with the scheduling of referees
- **Exhibition Games - Section H – Exhibition Games**
CDMHA will pay the full cost of ice, referees and timekeepers to a maximum of one home exhibition game per season. All home exhibition games must be completed no later than 31 Oct of the current year. – There could be opportunities to request an exhibition game during the A/B split in the Regular Season.

Registrar's Report – Mike:

- For tournaments – approved rosters are not required until 1 Dec 2022 – but we are requesting that the coaches get their qualifications and rosters in asap.
- Registrar is finding issues with coaches not signing their waivers and proof of residency for players – when Michael send the email to get them signed – coaches should go in asap to get them signed or they cannot be added to the roster

1st VP Report – Erin:

- U18 team from Hagersville has folded – we have gotten a number of sign ups for this

2nd VP Report – Beth:

- Development - During coach interviews it came up that some teams would like to use CDMHA money for development instead of getting money for a team party – legitimate place that provides development to get the reimbursement; they can use the development money either on our ice or theirs; if they take the development money they cannot get team party money;
- Write it up as a pilot for this year and then add it to the P&P if it is successful –
- Motion by Beth Wise to try this for this year – second – Mark Harrop – motion passed.

Minor Novice/IP Convenor/Coordinator Report – Kelli/Paul:

- Budget for Christmas party - \$1500 and \$100 for Santa – waiting to confirm for Santa volunteer
- U5 and U6 – looking for pucks, pylons and ringette rings
- U8 team is looking for a bigger size of goalie gear
- U8 black will need conflict jerseys

Development Convenor Report – Mark:

- Player development is full – there is a waiting list
- Goalie development is going well – there are 4 more sessions
- CCM Hockey house – forwarded email

Coach Development Convenor Report – Roger:

- Coach interaction has been very good on the bench during games
- Roger will get our to some practices

Equipment Manager's Report – Leanne:

- No Report Issued

Time Keeper Convenor Report – Beth:

- Going well – new ones are getting trained and we are using the portal to book both the LL and Haldimand Hockey schedules

Treasurer's Report – Jeff:

- See Annex A.
- Year end is sitting with Brownlow – waiting to see the final;
- Watching for the credit for the Ref Portal

Website – Arli:

- Some teams have reached out for website access and we are getting that organized
- Get information to Arli from tournaments, anything that she can post on the website

Challenge Cup – Beth:

- The registration is open for the Challenge Cup – we are just shy of 5 teams to be full
- All Caledonia teams are registered
- We will be ramping up in in the next few weeks to get raffle prizes and other draws so if you have anything for donation or know anyone that might be willing to donate then please let Beth know.

VP of Business Report – Lisa:

- See Annex C – Fundraising

- Bull Dogs game – do we try to do the IP/Tyke skate and sell tickets? Bring forward for next meeting – the request from the convenor of U6/U7 is that this cannot be dumped on them; we could set it up to collect cash and give out the tickets right away – ticket packages - interest in the threshold for the young kids on the ice; Lisa is confirming the ticket package and Kelli will garner interest from the coaches.
- There has been sponsor confusion with partnership in Haldimand Hockey
- There is questions about sponsorship due to sponsors pulling out of Hockey Canada
- Sponsor names along the top of the jersey moving forward has been requested
- What is more cost efficient – is it name bars? We can price this out.

Secretary Report – Traciann:

- No Report Issued

President Report – Traciann:

- Some teams have requested to have sponsors put on their jerseys and have found their own sponsors – would need to put current sponsors on as well
- Police Checks for executive members
- Policy and Procedures and Constitution
- Thunder Pins – if you are going to a Silver Stick (international) or a tournament with a “pin exchange” there are Thunder Pins in the office.
- The next meeting is 5 December 2022 – In the ReMax room at the arena.
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Open Business:

- **Action:** Amalgamation/Partnership
- **Discussion:** Hagersville has opted to join next year – they are voting on Wednesday – Haldimand has to vote to accept them (it is open now); need 2/3's approval for both sides.
- U11 and U12 both won Niagara Falls tournament last weekend
- **Action:**
- **Discussion:**
- **Action:**
- **Discussion:**

New Business:

- **Action:**
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- **Discussion:**
- **Action:**
- **Discussion:**
- **Action:**

- **Discussion:**

E-Mail Votes

There were no email votes.

Deferred from last Meeting:

Sponsorship/Fundraising

Deferred to Next Meeting:

Motion to adjourn by: Krystyna Lazar

Seconded by; Mark Annett

Motion Carried.

Meeting Adjourned 8:15 pm

Annex A
Financials

Caledonia and District Minor Hockey Association

Profit and Loss

May 1 - November 7, 2022

	TOTAL
INCOME	
4140 Gate Income	6,289.00
4200 Registration	104,766.00
4240 Sponsorships/Donations	
Donations	510.34
Sponsorships	3,000.00
Total 4240 Sponsorships/Donations	3,510.34
4310 Other Income	65.00
4500 Challenge Cup Tournament	
4505 Tournament Registration- Challenge Cup	7,200.00
4550 Other Expense Challenge Cup	-530.99
Total 4500 Challenge Cup Tournament	6,669.01
4700 Fundraising	549.32
4800 Player Development	10,000.00
Total Income	\$131,848.67
GROSS PROFIT	\$131,848.67
EXPENSES	
5050 Bookkeeping Fees	156.95
5060 Awards & Trophies	790.72
5080 Bank Fees	56.65
5081 QE Fees	606.37
5082 Elavon Fees	1,374.56
Total 5080 Bank Fees	2,037.58
5100 Team Parties	1,080.00
5160 Equipment	
5161 House League Jerseys & Socks	24,587.43
Total 5160 Equipment	24,587.43
5185 Hockey Development	
5175 Goalie Development	300.00
5180 Coach/Trainer Development	455.71
Total 5185 Hockey Development	755.71
5200 Ice Rental - Hockey	0.00
5201 Development Ice	685.05
5202 Regular Ice	35,268.21
Total 5200 Ice Rental - Hockey	35,953.26
5220 Ice Scheduler	2,000.00
5225 Registrar	2,000.00
5230 Referee Scheduler	44.00
5235 Other Miscellaneous Service Cost	162.32
Total 5230 Referee Scheduler	206.32

Caledonia and District Minor Hockey Association

Profit and Loss

May 1 - November 7, 2022

	TOTAL
5260 Office Expense	
5270 Website	1,041.52
5275 Gamesheets	932.15
Total 5260 Office Expense	1,973.67
5280 OMHA Fees	21,681.09
5380 Referees	617.00
5381 Referee Mileage	86.00
Total 5380 Referees	703.00
5460 Timekeepers	-385.00
5910 Other Expenses	825.53
Total Expenses	\$94,366.26
OTHER INCOME	
5700 Interest Income	1,285.50
Total Other Income	\$1,285.50
PROFIT	\$38,767.91

Halenda's

FUNDRAISING



2022 PROGRAM



The decision to purchase any fundraising product from your organization is *made in just seconds*. Choosing the right product for your fundraising campaign is *critically important!!*

"You have made this process easy! I will recommend this fundraiser to anyone in the future". Stacey W. - John Diefenbaker School

An effective fundraising product should *sell itself*. Halenda's Pepperoni Stix sell fast! They look delicious; taste great and people can pay you with pocket change! A great fundraising product with excellent value.

"My ten year old can bring them to school and her gluten free friends like them." T.T-(Windsor Aquatic)

The greatest investment you make in fundraising is *your time*. Some fundraising programs *demand too much* of your time. Halenda's Pepperoni are a simple, time effective and VERY profitable fundraising solution. With Halenda's Pepperoni Stix, you finish fundraising faster with less effort and higher profits than other fundraisers.

"On behalf of Free the Children, I would like to send our warmest thank you"
V.C Free the Children



THE HALENDA ADVANTAGE

- Double your Money Guarantee.
- Profit Protection
- No Tax. No Minimum Order
- We Ship Anywhere In Ontario.
- No Nuts, Gluten, Milk, Egg
- No M.S.G or Trans Fats
- Weight Watchers "3 Smart Points"!
- No Refrigeration.
- Shelf Stable 6 Months
- Fundraise *Your Way!*
- COVID Protocol in Place
- \$12 /case delivery province wide



Halenda's encourages you to *compare your fundraising options* and look carefully at the fundraising profit you earn from the time and effort you invest. Halenda's Pepperoni Stix Fundraiser is simple, easy to manage, time effective and extremely profitable. That's the Halenda Advantage!

Buy Cases	\$ Case Cost	\$ Bag Cost	\$ Stix Cost	\$ Case Profit	Bag Profit \$40 sell	Stix Profit \$2.00 Sell	% Profit
12 bags per case. 20 Stix per bag (12 mild -8 hot) 240 Stix per case							
1- 7	240.00	20.00	1.00	240.00	20.00	1.00	50%
8-14	229.20	19.10	0.96	250.80	20.90	1.05	52%
15-24	218.86	18.24	0.91	261.14	21.76	1.09	54%
25+	209.01	17.42	0.87	270.99	22.58	1.13	56%

"The most successful fundraiser I have ever run!" - Carrie T. - Barrie Minor Hockey

Halenda's Fundraising
915 Nelson St. Oshawa, Ontario L1H 5N7

Phone: 905-576-6328 x 292
Toll Free 1 866-573-6328 x 292
Email:bschwartz@halendasfundraising.ca

Lili & Maddi

SCARF COMPANY

How a “Lili & Maddi” Fundraiser works:

It's VERY simple. Your team/group/school is provided with Lili & Maddi Scarf Catalogues & Order Forms. We then give you **30% of the total catalogue “pre-tax” sales** (as tax included in catalogue pricing). Other points of interest:

- Average ‘take-home’ commission for group of 15 participants is \$1350.
- No risk/no minimums/no costs to you.
- Prize incentives for top sellers (**minimum of 10 participants & \$1500 total group sales**)
- Scarves are great quality & price (taxes are included in price to make it easy!)
- Scarves make great gifts so VERY easy to sell (ie. Xmas, Mother's Day)
- Bilingual Catalogue
- Scarves typically delivered within 2 weeks of turning in all orders/money.
- **Fall Fundraisers** start as early as Sept 15th. Orders must be received by Nov 20 (for Xmas delivery). You pick the dates that best suit your group/team. We usually suggest 2-3 weeks for "selling period".
- A flat fee of \$30 will be deducted from the Total Commission to cover Shipping & Handling. All additional S&H fees will be covered by us.
- Lili & Maddi Scarf Co. donates a portion of their profits to the Neonatal ICU (sick infants) and the Tree of Hope (Cancer support group) at our 2 local hospitals. To date, more than \$10,000 has been donated 😊

Please contact us at your earliest convenience as spaces are limited. If you wish to proceed, please provide the following information:

- (1) Name of **Team/School**
- (2) Number of **participants**.
- (3) Your anticipated **start/finish date**.
- (4) Your **mailing address**.

Regards,

Lori : lori@lilimaddi.com (506) 863-5071
64 Valmont Cr. Dieppe, NB E1A 1A2

Wrap yourself in style and a newborn in care ♥